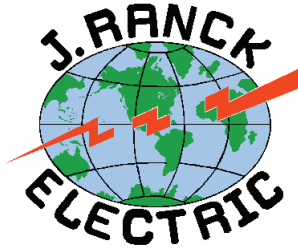


AUGUST JRE 2007 NEWSLETTER



FROM THE DESK OF JIM AND ADAM

In these trying economic times for Michigan, J. Ranck Electric is booming. This is our busiest year yet! Everyone asks “How is Michigan as a whole doing so poorly, but your company is staying so busy?” This is a great question and our answer is . . . you. We firmly believe that J. Ranck Electric is only as good as the people we have working for it. Reputation and stability are key in this industry and we have both! We believe that our employees are the foundation of our reputation.

We have always prided ourselves on the fact that we are accessible and make time for our field, office, warehouse, and mechanic employees. Right now, it may seem like we have less time to spend with you, because it is true. Currently, we are both so busy, it is impossible to meet everyone’s needs. In the past year, we have put on excellent staff to meet our growing needs and we are continuing our search for the best candidates to fit our future needs. At this time, more than ever, we rely on you to be top performers.

We cannot speak highly enough of how well our field, office, warehouse, and mechanic staffs are performing. We know that if we are as busy as we are, then you must be just as busy in your positions. Thank you for your commitment and hard work! This is going to be an awesome year and we hope that 2008 is more of the same!

Jim Ranck, CEO/President

Adam Ranck, Vice-President

SAFETY UPDATE

Incentive Winners for the 1st Quarter of 2007:

1st Place \$850	Steve Wazny
2nd Place \$350	Doug Burden
3rd Place \$225	Brandon Ingersoll
4th Place \$100	Jim Vonberg
5th Place \$75	Tom Atkinson
6th Place \$50	Scott Miller
7th Place \$50	Stacy Cole
8th Place \$50	Craig Anderson

Incentive Winners for the 2nd Quarter of 2007:

1st Place \$850	Darlene Meyer
2nd Place \$350	Jeremy Rowley
3rd Place \$225	Jeff Underwood
4th Place \$100	Kirk Appold
5th Place \$75	Mark Menapace
6th Place \$50	Justin Darr
7th Place \$50	Shane Brawt
8th Place \$50	Matt Hill

Congratulations to you all!

JRE TRIVIA

Please submit your answers to Jan at the Mt. Pleasant office. You can call in or e-mail to jlrose@jranck.com.

Good luck!

1. In which state has J. Ranck Electric never worked?
 - a. Kentucky
 - b. Arizona
 - c. Oklahoma
 - d. Minnesota
2. Is it Jim Ranck or Adam Ranck?
 - a. who typically gets to work first _____
 - b. who climbed to the top of the Mackinac Bridge _____
 - c. who has a passion for Internet auction sales _____

PROJECT UPDATE/NEW PROJECTS

NEW PROJECTS

- ◆ A number of Hemlock Semiconductor projects
 - Randy Wood, Project Manager - Craig Egerer, Foreman
- ◆ MDOT Grand Rapids Towers
 - Adam Ranck, Project Manager - Jeremy Laney, Foreman
- ◆ MDOT Flint Towers
 - Adam Ranck, Project Manager
- ◆ MDOT Menominee (streetscape lighting)
 - Buddy Weber, Project Manager - Ron Gady, Foreman
- ◆ Turtle Creek Casino & Resort
 - Mike Kwiatkowski, Project Manager - Bob Lang and Scott Miller, Foremen
- ◆ Durand High School
 - Bob Tonkavich, Project Manager - Jerry Kieffer, Foreman
- ◆ Brandon High School
 - Bob Tonkavich, Project Manager - Ron Owsald and Scott Wright, Foremen
- ◆ Traffic Signals in Muskegon, 9 Locations
 - Jim Ranck, Project Manager

PROJECT UPDATE/NEW PROJECTS

NEW PROJECTS

- ◆ Corpus Christi, TX Radar Tower (new radar tower)
 - Pat Higgins, Project Manager - Dean Heise, Foreman
 - ◆ Baton Rouge, LA Radar Tower (new radar tower)
 - Pat Higgins, Project Manager - Jim Walker, Foreman
 - ◆ College Station, TX Radar Tower (new radar tower)
 - Pat Higgins, Project Manager - Gus Almas, Foreman
 - ◆ Liberty Ethanol Plant
 - Jim Ranck, Project Manager - Corey Bourland, Foreman
 - ◆ Standish Casino
 - Bill Diment, Project Manager - Bob Lang, Foreman
 - ◆ I-94 MITS Ramp Removal
 - Rob Hentkowski, Project Manager - Keith Ambrose, Foreman
 - ◆ Traffic Signal Upgrade, Metro ID, 7-10 Locations
 - Rob Hentkowski, Project Manager - Dale Berkholz, Foreman
 - ◆ Mt. Pleasant High School Football Field Lighting
 - Pat Higgins, Project Manager
-

JRE NEWS/RECOGNITION

Customer Comments:

- ◆ *Steve Bertram, Quality Assurance Manager for Foundation Systems & Anchors, Inc.:* “PLEASE, make sure Jim Ranck knows what a great job **Steve Wazny** and **Dave Doran** did with us. I can’t tell you how valuable those two guys were. I couldn’t have asked for any harder workers. They were EXCELLENT!”
- ◆ *Scott Holzei, with MDOT:* “M-25 and Henry project looks great! It was one of the neatest and most professional-looking jobs I have seen in awhile.” Good job, **Steve Wazny** and **crew!**
- ◆ *MDOT Contractor Performance Evaluation:* these are evaluations we receive from MDOT regarding our performance on completed MDOT projects. Our typical ratings are 9’s and we have never received all “10” ratings . . . until now!! MDOT Kalamazoo was the project that merited these ratings and this response: “Excellent contractor. J. Ranck Electric, Inc. set a very high standard of professionalism, construction, and personal conduct for other contractors to follow. Completed the project 4.5 months before the scheduled completion date. The City of Kalamazoo is very pleased with their work, and commends them for a job well done. Thanks to J. Ranck Electric, Inc.” Congratulations to Project Manager **Adam Ranck**, Foreman **Steve Wazny**, and **crew.**

Company News:

- ◆ The website has been upgraded, check it out! More changes will follow in the near future.
- ◆ Save the Date! The company party is November 30, 2007 at Soaring Eagle Casino & Resort.
- ◆ Jim and Lou Ann Ranck’s oldest daughter, Andrea, welcomed a third baby girl into their family! Alaina Grace Thurm was born on June 18, 2007.
- ◆ Jim and Lou Ann Ranck’s son, Adam, and daughter-in-law, Stacey, welcomed a baby boy, Abraham James Ranck, born on July 12, 2007.
- ◆ Congratulations to Peter and Linda Kropf. They were united in marriage on Saturday, August 25, 2007.
- ◆ Mike Wichlinski will be running in a 1/2 marathon on September 2, 2007 in Virginia Beach, VA. Good luck Mike! We will report Mike’s finish results in the next newsletter.
- ◆ If you have exciting news you would like to share with the rest of the company, let Angie Wood know at (800) 792-3822, ext 2102, or at awood@jranck.com

JRE Warehouse/Yard Improvements

Because of the high risk of theft, there have been some major improvements to the J. Ranck Electric warehouses.

Mt. Pleasant

- A high-security camera was installed around the whole perimeter of the Mt. Pleasant yard.
- Fencing was installed around the whole Mt. Pleasant yard.
- All valuable material was moved from the outside yard to inside the warehouse.
- A secure, locking gate was installed at the entrance to the Mt. Pleasant yard.
- A Mechanic shop was constructed with a covered lean-to, which is where the company houses a large amount of equipment waiting for repairs and for general storage.
- Inside the Mechanic shop, there are 2 bays used for working on vehicles. Each bay is completely set up with the proper tools and equipment.
- There are two diesel fuel tanks and an off-road diesel fuel tank located at the Mt. Pleasant shop. We have been able to reduce fuel costs this way by eliminating trips to the gas station and getting better pricing by buying the gas in large quantity. Off-road diesel fuel is used in off-road equipment and also in the auxiliary tanks of the pickup trucks.
- Loren Wilcox is Mt. Pleasant Warehouse Superintendent. Loren does a great job of managing his departmental employees, responding to foremen material requests, and overseeing a constant flow of arrivals and departures of material, trucks, and labor.
- Mt. Pleasant Warehouse employees include Brian Bowen, Ray Owens, Brian McNett, and Bill Watson. Tony Bigham and Darren Cameron work out of the Mt. Pleasant Warehouse, but are often sent out to jobsites.
- Mt. Pleasant Mechanic employees include Doug Chapman, Joe Hobbs, and Mechanic Assistant Josh Burden.

Flint

- A high-security camera was installed around the whole perimeter of the Flint yard.
- Fencing was installed around the Flint yard.
- All valuable material was moved from the outside yard to inside the warehouse.
- Rob Hentkowski, in conjunction with Loren Wilcox, has done a good job of overseeing the Flint warehouse. He communicates daily with Paul Brown, Flint Warehouse Superintendent, to coordinate deliveries and special projects. Between the two of them, they work hard to make sure that the Flint shop is neat, organized, and a usable resource for the Flint/Detroit foremen.
- Flint Warehouse employees include Paul Brown. Paul is responsible for assisting foremen with material requests and deliveries.

Warren

- Because of the high volume of MDOT work in the Metro Detroit area, J. Ranck Electric has leased a warehouse in the Warren area. We currently have 1 Mechanic working full-time out of the Flint/Warren yard. The Warren yard is used to house equipment and MDOT material. The Warren yard also has security measures in place.
- Warren Mechanic is Jay Reinhardt. Jay travels between the Flint and Warren yards, as needed.

We are happy to report that since these security measures were put into place, we have had no incidents of theft.